| BUDGET ALLOCATION |  |
| :--- | ---: |
| Budget: $\$ 5.5$ million |  |
| Marketing Tools |  |
| Price |  |
| Internet | $\$ 1,025,000$ |
| Billboard | $\$ 909,375$ |
| Airport (Interactive) | $\$ 684,000$ |
| Subway (2-sheet \& Interactive) | $\$ 68,400$ |
| Bus Stop (Shelter) | $\$ 810,000$ |
| Taxi (Toppers) | $\$ 680,000$ |
| Print Publications | $\$ 278,770$ |
| Events | $\$ 46,864$ |
| Sweepstakes | $\$ 6,500$ |
| TOTAL MEDIA | $\$ 4,508,909$ |
| OTHER |  |
| Creative \& Production | $\$ 550,000$ |
| Campaign Evaluation | $\$ 440,000$ |
| CAMPAIGN TOTAL |  |

NOTE: Equation For any media priced per 4-week period = [QUANTITYx (PERIODx RATE)]

| INTERNET (Priced by CPM) |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branded Skin | $: 30$ s Video | $: 30$ s Audio | Banner (Mobile) | TOTAL |  |  |
| Hulu | $\$ 153,750$ | $\$ 358,750$ |  |  | $\$$ |  |  |
| Pandora | 256,250 |  | $\$ 128,125$ | $\$ 128,125$ | $\$$ |  |  |
|  | TOTAL |  |  | $\$ 12,500.00$ |  |  |  |

DIIIDCADC IDrirad nar A minal narindl

|  | 8 Sheet Poster | 30 Sheet Poster | Bulletin | Digital | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NYC |  |  | [ $5 \times(3 \times 22500)]=\$ 337,500$ |  | \$ 337,500.00 |
| OTHER CITIES (5) | [10x (3x562.5)]= \$16,875 | [ $5 \times(3 \times 1500$ ) $\$ 22,500$ |  | [2x(2x18750)] = \$75,000 | \$ 571,875.00 |
| TOTAL (65 Billboards) |  |  |  |  | \$ 909,375.00 |


| AIRPORT (Priced per 4 week period) |  |  |
| :--- | :---: | :---: |
|  | Interactive Displays (2 at each major airport) | TOTAL |
| NYC | $[6 \times(6 \times 7125)]=\$ 256,000$ | $\$$ |
| DC | $[2 \times(6 \times 7125)]=\$ 85,000$ | $256,000.00$ |
| Philadelphia | $[4 \times(6 \times 7125)]=\$ 171,000$ | $85,000.00$ |
| Boston | $[4 \times(6 \times 7125)]=\$ 171,000$ | $\$ 171,000.00$ |
|  | TOTAL $(16$ IDs $)$ | $\$ 171,000.00$ |


| SUBWAY (Priced per 4 week period) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2 Sheet | Interactive Display |  | TOTAL |
| NYC | [8x (3x 712.50) = \$17,100 | [8x (3x 712.50) = \$17,100 | \$ | 34,200.00 |
| DC | $[4 \times(3 \times 712.50)]=\$ 8,550$ | [4x (3x 712.50)] = \$8,550 | \$ | 17,100.00 |
| Boston | [ $4 \times(3 \times 712.50)]=\$ 8,550$ | [4x (3x 712.50)] = \$8,550 | \$ | 17,100.00 |
| TOTAL (16 2 sheets, 16IDs) |  |  | \$ | 68,400.00 |


| BUS STOP (Priced per 4 week period) |  |  |
| :--- | :---: | :---: |


|  | TOTAL (50 Shelters) | \$ | 810,000.00 |
| :---: | :---: | :---: | :---: |
| TAXI (Priced per 4 week period) |  |  |  |
|  | Toppers |  | TOTAL |
| NYC | [391x (3x 400)] = \$470,000 | \$ | 468,800.00 |
| Philadelphia | [72x (3x 400)] = \$86,400 | \$ | 86,400.00 |
| DC | [29x (3x 400)] = \$34,800 | \$ | 34,800.00 |
| Boston | [30x (3x 400)] = \$36,000 | \$ | 36,000.00 |
| Baltimore | [30x (3x 400)] $=\$ 36,000$ | \$ | 36,000.00 |
| Pittsburgh | [15x (3x 400)] = \$18,000 | \$ | 18,000.00 |
| TOTAL (567 Toppers) |  | \$ | 680,000.00 |


| PRINT (Priced per issue) |  |  |
| :---: | :---: | :---: |
|  | Full Page (4c) | TOTAL |
| New York Mag | $(8 \times 9140)=\$ 73,120$ | \$ 73,120.00 |
| Washington Life | $(6 \times 6855)=\$ 41,130$ | \$ 41,130.00 |
| Philadelphia Mag | $(6 \times 6855)=\$ 41,130$ | \$ 41,130.00 |
| Boston Mag | $(6 \times 6855)=\$ 41,130$ | \$ 41,130.00 |
| Baltimore Mag | $(6 \times 6855)=\$ 41,130$ | \$ 41,130.00 |
| Pittsburgh Mag | (6x6855) = \$41,130 | \$ 41,130.00 |
|  | TOTAL (568 Toppers) | \$ 278,770.00 |


| EVENTS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Take A Break From Coffee Event | In-Store Event |  | TOTAL |
| NYC | (2500 can event = \$2450) $\times 5=\$ 12,250$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 15,439.00 |
| Philadelphia | (1500 can event $=\$ 1470) \times 4=\$ 5,880$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 9,069.00 |


| DC | (1000 can event $=\$ 800) \times 3=\$ 2,400$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 5,589.00 |
| :---: | :---: | :---: | :---: | :---: |
| Boston | (1000 can event $=\$ 800) \times 3=\$ 2,400$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 5,589.00 |
| Baltimore | (1000 can event $=\$ 800) \times 3=\$ 2,400$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 5,589.00 |
| Pittsburgh | (1000 can event $=\$ 800) \times 3=\$ 2,400$ | (SUPPLIES=\$1063)x3 = \$3,189 | \$ | 5,589.00 |
| TOTAL (21 TABFCE, 18 ISE) |  |  | \$ | 46,864.00 |


| VIDEO SUBMISSION SWEEPSTAKES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Monthly Prize Winner | Grand Prize Winner |  | OTAL |
| June | Prize $=\$ 500$ |  | \$ | 500.00 |
| July | Prize = \$500 |  | \$ | 500.00 |
| August | Prize $=\$ 500$ |  | \$ | 500.00 |
| September |  | Grand Prize = \$5000 | \$ | 5,000.00 |
| TOTAL (3PW, 1GPW) |  |  | \$ | 6,500.00 |

